



Financial Advisory Services

Driving impact in defining moments

Deloitte's end-to-end advisory solutions help unlock and preserve value in corporate finance, valuations, mergers and acquisitions, restructuring, investigations and disputes.

Corporate Finance Advisory

We deliver expert financial advice for clients, ranging from corporations and institutional investors, to governments and individuals. Our services encompass advice on mergers, acquisitions, disposals, restructurings, fund raisings, debt advisory, business planning and stock exchange listings.

M&A Transaction Services

Our FAS professionals provide specialised deal and related services to a wide range of corporate and private equity clients. Transaction services include portfolio

strategy analysis, target screening and prioritisation, integration, carve-out & business continuity, due diligence, synergy identification & quantification, capital & financing advisory, bid support, and sales & purchase agreement, as well as transitional services agreement advisory.

Valuation Services

Our specialists possess robust industry expertise and deep financial and valuation-related knowledge. They are experienced in valuing shares, businesses, assets and intangible assets

in various commercial and contentious contexts. Our team provides integrated solutions tailored to the client's needs wherever a question of valuation arises, in the framework of:

- transactions and investment analysis;
- mergers and acquisitions;
- litigation, arbitration, expert determination and disputes;
- financial and regulatory reporting (including purchase price allocation and impairment studies); and
- submission to, and negotiations with, the tax authorities.

Restructuring

Our Restructuring experts provide services to underperforming companies and their stakeholders. By conducting Independent Business Reviews, they aim to provide an analysis on financial, operational and strategic issues, as well as guidance and recommendations tailored to the specific needs of the client. Our consultants have the essential expertise, experience and strategic insight to be able to identify the causes of business underperformance in cases of financial crisis. They can provide professional advice and implement the recovery process including business and financial turnarounds.

Insolvency Services

Our qualified Insolvency practitioners and their dedicated team undertake Receivership appointments. Our extensive experience in this field, which is derived from the multiple and complex engagements we delivered to-date, safeguards the maximisation of return to all stakeholders. Our work involves the determination and execution of the best possible strategy for the realisation of the assets and/or the operations of the entity under receivership. Our services include also all forms of company dissolutions (creditors' voluntary liquidations, members' voluntary liquidations, winding up by the court etc).

“At Deloitte, we provide sophisticated strategic financial advice, enriched by the wealth of resources and expertise of a global professional services organisation.”

Nicos S. Kyriakides
Financial Advisory Services Leader

Forensic and Dispute Services

Our team can help you react swiftly and confidently when dealing with sensitive internal investigations involving corporate fraud or other financial misconduct, and respond to government regulatory requests regarding alleged instances of corruption, bribery and money laundering. We assist our clients through all stages of a business dispute, from conducting due diligence reviews and examinations, to appearing in court as financial expert witnesses.

Innovation and Entrepreneurship Centre (IEC)

Our expertise spans across two main pillars. Under Innovation, we participate in and provide support on projects that focus on and promote innovative practices in various sectors of the economy, such as research projects in cooperation with leading universities and research institutions across Europe. Our activities follow the whole lifespan of a project, and we carry out various studies, as well as undertake the exploitation and commercialisation aspects of a project. To enhance the entrepreneurship ecosystem in Cyprus, we develop initiatives and actively participate in activities related to startups and scaleups. The IEC team curates and manages ARIS | A Really Inspiring Space (a startup accelerator programme).



www.deloitte.com/cy/fas

Reach out

Nicos S. Kyriakides

Financial Advisory Services Leader

Tel: + 357 25 86 86 01

Email: nkyriakides@deloitte.com

George Martides

Partner | Financial Advisory Services

Tel: + 357 25 86 86 04

Email: gmartides@deloitte.com

Demetris Papapericleous

Partner | Insolvency Services

Tel: + 357 25 86 86 70

Email: dpapapericleous@deloitte.com

This publication has been written in general terms and therefore cannot be relied on to cover specific situations; application of the principles set out will depend upon the particular circumstances involved and we recommend that you obtain professional advice before acting or refraining from acting on any of the contents of this publication.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”), its global network of member firms, and their related entities (collectively, the “Deloitte organisation”). DTTL (also referred to as “Deloitte Global”) and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte & Touche (M.E.) LLP (DME) is the affiliate for the territories of the Middle East and Cyprus of Deloitte NSE LLP (“NSE”), a UK limited liability partnership and member firm of DTTL.

Deloitte Limited, a private limited liability company registered in Cyprus (Reg. No. 162812) is the sub-licensed affiliate of Deloitte NSE for Cyprus. Deloitte Limited is among the leading professional services firms in Cyprus, providing audit & assurance, consulting, financial advisory, risk advisory, tax and related services as well as a complete range of services to international business through over 750 people in Nicosia and Limassol. For more information, please visit www.deloitte.com/cy.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our global network of member firms in more than 150 countries and territories (collectively, the “Deloitte organisation”), serves four out of five Fortune Global 500® companies. Learn how Deloitte’s approximately 345,000 people make an impact that matters at www.deloitte.com.

Deloitte Limited would be pleased to advise readers on how to apply the principles set out in this publication to their specific circumstances. Deloitte Limited accepts no duty of care or liability for any loss occasioned to any person acting or refraining from action as a result of any material in this publication.